



The
Medicines
Company

ORION-9 & 10 Investor Conference Call

American Heart Association
Philadelphia • 18 Nov 2019

Safe Harbor

Forward-looking statements

Statements contained in this press release that are not purely historical, including, but not limited to, statements about the Company, the proposed offering described herein and the use of proceeds therefrom, are forward-looking statements for purposes of the safe harbor provisions under The Private Securities Litigation Reform Act of 1995. Without limiting the foregoing, the words “believes,” “anticipates,” “plans,” “expects,” “should,” and “potential,” and similar expressions, are intended to identify forward-looking statements. These forward-looking statements involve known and unknown risks and uncertainties that may cause the Company’s actual results, levels of activity, performance or achievements to be materially different from those expressed or implied by these forward-looking statements. Important factors that may cause or contribute to such differences include the ability of the Company to effectively develop inclisiran; whether inclisiran will advance in the clinical trials process on a timely basis or at all, or succeed in achieving its specified endpoints; whether the Company will make regulatory submissions for inclisiran on a timely basis; whether its regulatory submissions will receive approvals from regulatory agencies on a timely basis or at all; the extent of the commercial success of inclisiran, if approved; the strength, durability and life of the Company’s patent protection for inclisiran and whether the Company will be successful in extending exclusivity; and such other factors as are set forth in the risk factors detailed from time to time in the Company’s periodic reports and registration statements filed with the SEC, including, without limitation, the risk factors detailed in the Company’s Quarterly Report on Form 10-Q filed with the SEC on October 30, 2019. The Company specifically disclaims any obligation to update these forward-looking statements.

Agenda

- **Welcome**
 - Krishna Gorti, Senior Vice President, Investor Relations
- **Overview**
 - Mark Timney, CEO
- **ORION-10 Results**
 - David Kallend, CMO
- **ORION-9 Results**
 - Professor Frederick Raal¹, University of Witwatersrand, Johannesburg
- **ORION Phase 3 Program – Summary Clinical Perspective**
 - John Kastelein¹, Emeritus Professor of Medicine, University of Amsterdam
- **Q&A Session**

1.Consultant to The Medicines Company

Reasons why we are here at AHA Scientific Sessions

Significant continued unmet needs in cardiovascular disease



1 in 3 deaths

in the U.S. is due to cardiovascular disease,¹ ahead of all other causes.^{2,3}



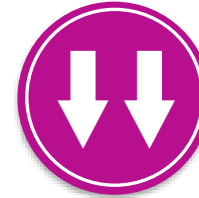
Cumulative exposure to LDL-C

is understood to be causal to atherosclerotic cardiovascular disease (ASCVD), that can lead to events such as heart attack or stroke.⁴



1 in 4 heart attacks and strokes

are recurrent events.¹ Large studies consistently show that sustained, low-level LDL-C reduces ASCVD risk.⁴



~60 million people

with ASCVD or FH across U.S., largest European countries, China and Japan currently treated with LLT to manage CV risk.



>70% of patients

do not reach LDL-C thresholds of <70 mg/dL with statins and/or ezetimibe.^{5,6}



Up to 2/3rds not adhering

to statins one year after starting treatment.⁷

References

1. Benjamin EJ, et al. *Circulation*. 2019;139(10):e56-e528. 2. McClellan M., et al. *Circulation*. 2019;139(9):e44-e54. 3. CDC National Vital Statistics Reports (2018): Deaths: Leading Causes for 2016. 4. Goldstein, *Cell* 2015; Skalen, *Nature* 2002; Tabas, *Circ* 2007; Nordestgaard, *Eur Heart J* 2013; Cuchel, *Eur Heart J* 2014. Ference, *JACC* 2018. 5. Lansberg et al, *Vasc Health Risk Manag*. 2018;14:91-102. 6. Cannon C, et al. *JAMA Cardiol*. 2017;2(9):959-966. 7. Turin A, et al. *J Cardiovasc Pharmacol Ther*. 2015;20:447-56.

2019 is a defining year for MDCO

We believe that inclisiran is a potential game-changer in treatment of CVD

- **Inclisiran is the first and only cholesterol-lowering therapy in the siRNA class**
- **Only medicine in late-stage clinical development with the potential to assure durable and potent lowering of LDL cholesterol through twice-yearly dosing that gets patients to goal and keeps them there**
- **This weekend we presented strong ORION-10 and -9 Phase 3 data which bolsters our confidence in inclisiran's robust therapeutic profile**
- **Data strengthens our conviction that inclisiran addresses two critical unmet needs – additional LDL-C lowering and poor adherence – to get many more patients to goal**



ORION-10

David Kallend
Chief Medical Officer
The Medicines Company

ORION-10: Background and rationale

Challenges remain in ASCVD patients



ASCVD remains the leading cause of death globally¹

LDL-C lowering is the most effective intervention to change the course of ASCVD yet substantial residual risk remains despite aggressive treatment with statins and other agents.

- Lifestyle modification and statin treatment are foundational for secondary prevention^{2,3}
- Ezetimibe and monoclonal antibodies to PCSK9 are adjunctive strategies to reduce LDL-C and clinical events by multiple treatment guidelines⁴⁻⁶

1. Benjamin et al. *Circulation* 2019;139:e56-e528.

2. Grundy et al. *Circulation* 2019;139:e1082-e143.

3. Mach F et al. *European Heart Journal* 2019 doi:10.1093/eurheartj/ehz455

4. Cannon et al. *N Engl J Med* 2015;372:2387-97.

5. Sabatine et al. *N Engl J Med* 2017;376:1713-22.

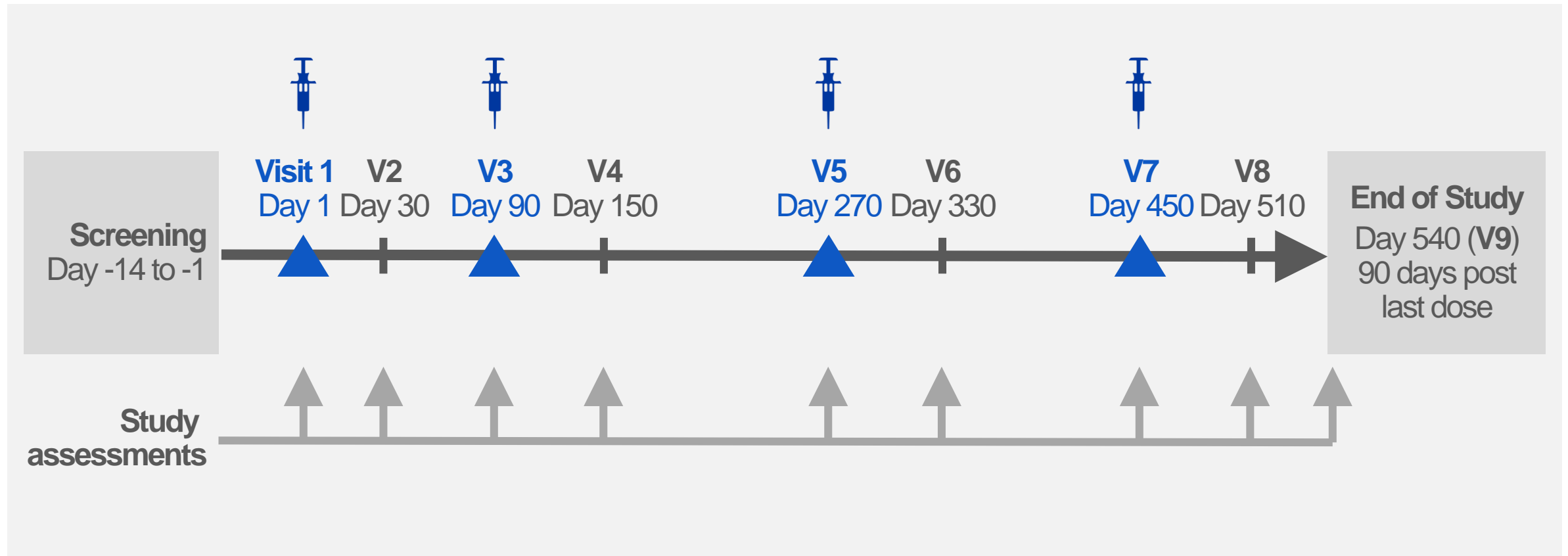
6. Schwartz et al. *N Engl J Med* 2018;379:2097-107

ORION-10: Study design

18 months treatment & observation in patients with ASCVD



Randomized 1:1 inclisiran 300 mg vs. placebo – with maximally tolerated statins



ORION-10: Entry criteria

ASCVD patients not at LDL-C goal



Inclusion criteria

Age ≥ 18 years

ASCVD with LDL-C ≥ 70 mg/mL

Statin treatment

Maximally tolerated doses, or
Documented intolerance

Ezetimibe allowed

Informed consent required

Exclusion criteria

Prior or planned use of PCSK9 mAbs

MACE within 3 months of randomization

NYHA class III-IV HF — or LVEF 30%

Uncontrolled severe hypertension

Severe concomitant non CV disease

Prior/planned other investigational drug

Fasting TG > 400 mg/mL (4.52mmol/L)



Study endpoints

1. Effectiveness

Primary

- Percent LDL-C change vs. placebo
 - At day 510
 - Average over days 90 – 540

Secondary

- LDL-C change over time
- Changes in PCSK9 and other lipids

2. Safety and tolerability

- Treatment emergent adverse events
- Laboratory parameters

3. Exploratory

- Cardiovascular events¹

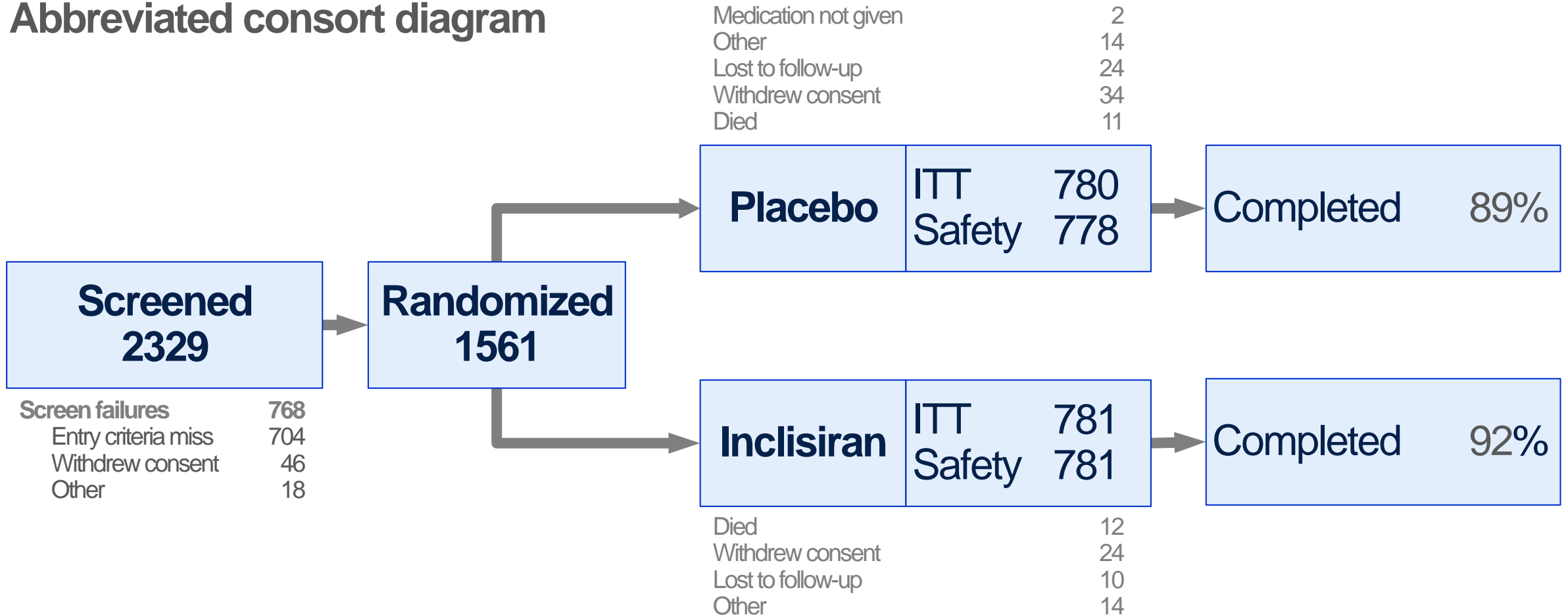
1. MedDRA-defined cardiovascular non-adjudicated terms including cardiac death, and any signs or symptoms of cardiac arrest, non-fatal MI and/or stroke

ORION-10: Patient disposition

High proportion of patients completed the study



Abbreviated consort diagram



Safety population comprises any subject given any study medication



| Patient characteristic | Placebo | Inclisiran |
|--|------------------|------------------|
| ITT population ¹ | N = 780 | N = 781 |
| Age median (range) - years | 66 (39-89) | 67 (35-90) |
| Male gender | 548 (70%) | 535 (69%) |
| Diabetes | 331 (42%) | 371 (48%) |
| Heterozygous familial hypercholesterolemia | 69 (9%) | 68 (9%) |
| Lipid management treatment | 730 (94%) | 748 (96%) |
| Statins | 692 (89%) | 701 (90%) |
| Of which high intensity statins given | 546 (79%) | 538 (77%) |
| Ezetimibe use | 74 (9%) | 80 (10%) |
| Baseline LDL-C mg/dL (SD) | 105 (37) | 105 (40) |

1. All patients who were randomized, analyzed according to randomization 2. SD is standard deviation

ORION-10

Efficacy results

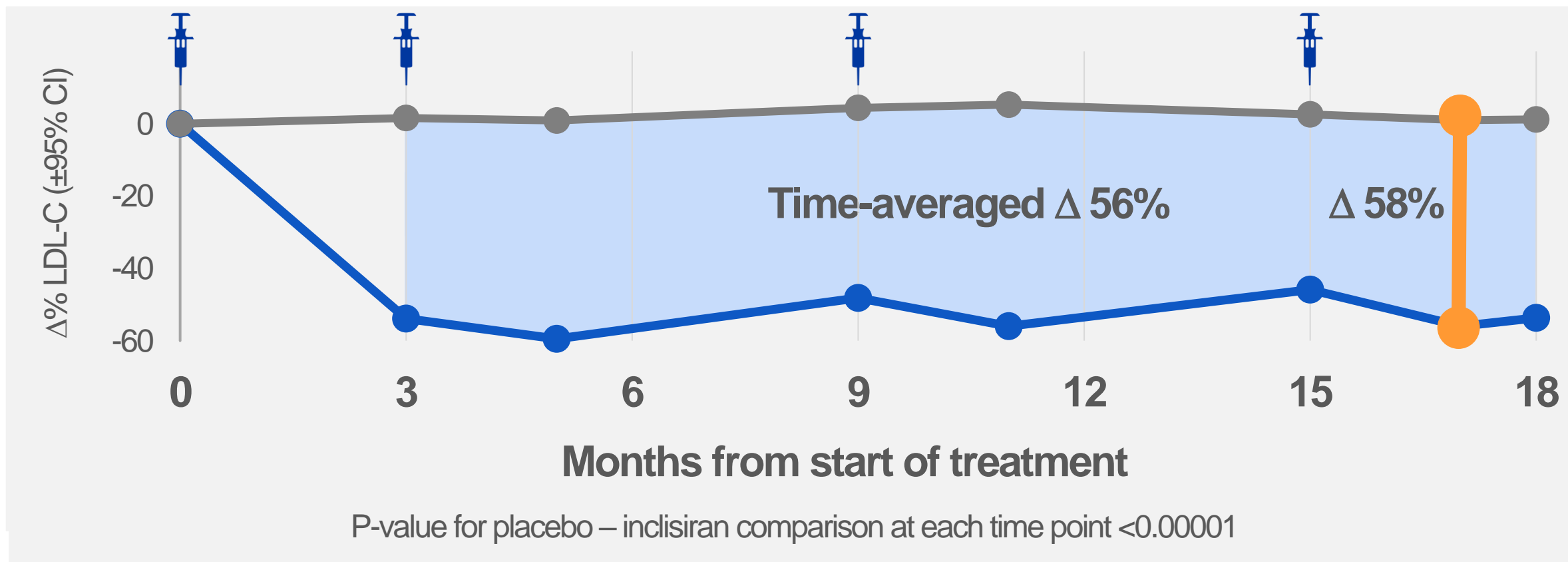


| Treatment group | N (ITT) | Percent change LDL-C | | | |
|--|---------|----------------------|----------------------|----------------------------|----------------------|
| | | Mean at day 510 | | Time-averaged day 90 - 540 | |
| | | Observed | Imputed ¹ | Observed | Imputed ² |
| Placebo | 780 | + 1 | + 1 | + 3 | + 3 |
| Inclisiran | 781 | - 56 | - 51 | - 53 | - 51 |
| Difference (1^o endpoint) | | - 58 | - 52 | - 56 | - 54 |
| P-value | | <0.00001 | | <0.00001 | |

1. A wash-out model was used to account for missing data
 2. A pattern mixed model was used to account for missing data



Percent change in LDL-C over time – observed values in ITT patients



1. All 95% confidence intervals are less than $\pm 2\%$ and therefore are not visible outside data points

ORION-10

Safety results

ORION-10: Safety and tolerability

Adverse event profile similar to placebo



| Treatment emergent adverse event (TEAE) Safety population ¹ – AEs in ≥5% patients | Placebo N = 778 | Inclisiran N = 781 |
|---|--------------------|-----------------------|
| Patients with at least one TEAE | 582 (75%) | 574 (74%) |
| Diabetes mellitus adverse events | 108 (14%) | 120 (15%) |
| Hypertension | 42 (5%) | 42 (5%) |
| Back pain | 39 (5%) | 39 (5%) |
| Bronchitis | 30 (4%) | 46 (6%) |
| Upper respiratory tract infection | 38 (5%) | 37 (5%) |
| Dyspnea | 33 (4%) | 39 (5%) |

1. Safety population includes all patients who received at least 1 dose of study medication
2. Other TEAEs reported with lower frequencies than 5% in any group had no clinically meaningful differences



| Injection site TEAEs | Placebo | | Inclisiran | | Δ |
|--|----------------|---------------|-------------------|---------------|-------------|
| Safety population ¹ | N = 778 | | N = 781 | | |
| Protocol-defined event | 7 | (0.9%) | 20 | (2.6%) | 1.7% |
| (Reaction, erythema, rash, pruritus, hypersensitivity) | | | | | |
| Mild | 7 | (0.9%) | 13 | (1.7%) | 0.8% |
| Moderate | 0 | | 7 | (0.8%) | 0.8% |
| Severe | 0 | | 0 | | |
| Persistent | 0 | | 0 | | |
| Injection site pain | | | | | |
| Vial + syringe (cycle 1+2) | 3 | (0.4%) | 18 | (2.1%) | 1.7% |
| Pre-filled syringe (cycle 3+4) | 1 | (0.1%) | 7 | (1.0%) | 0.9% |

1. Safety population includes all patients who received at least 1 dose of study medication

ORION-10: Safety and tolerability

No evidence of liver, kidney, muscle or platelet toxicity



Laboratory tests

Safety population^{1,2}

| | | Placebo | | Inclisiran | |
|------------------------|---------------------------------------|---------|--------|------------|--------|
| | | N = 778 | | N = 781 | |
| Liver function | ALT >3x ULN | 2 | (0.3%) | 2 | (0.3%) |
| | AST >3x ULN | 5 | (0.6%) | 4 | (0.5%) |
| | ALP >2x ULN | 3 | (0.4%) | 5 | (0.6%) |
| | Bilirubin >2x ULN ³ | 3 | (0.4%) | 4 | (0.5%) |
| Kidney function | Creatinine >2 mg/dL | 30 | (3.9%) | 30 | (3.9%) |
| Muscle | CK >5x ULN | 8 | (1.0%) | 10 | (1.3%) |
| | CK >10x ULN | 2 | (0.3%) | 1 | (0.1%) |
| Hematology | Platelet count <75x10 ⁹ /L | 0 | | 1 | (0.1%) |

1. Safety population includes all patients who received at least 1 dose of study medication 2. Patients may be counted in more than one category

3. No cases met Hy's Law

ORION-10: Safety and tolerability

No difference in serious adverse events



Serious treatment emergent adverse events

Safety population^{1,2}

Placebo

N = 778

Inclisiran

N = 781

Patients with at least one serious TEAE

205 (26.3%)

175 (22.4%)

All cause death

11 (1.4%)

12 (1.5%)

Cardiovascular

5 (0.6%)

7 (0.9%)

Cancer

3 (0.4%)

1 (0.1%)

New, worsening or recurrent malignancy

26 (3.3%)

26 (3.3%)

TEAEs leading to drug discontinuation

17 (2.2%)

19 (2.4%)

1. Safety population includes all patients who received at least 1 dose of study medication

2. Patients may be counted in more than one category

ORION-10: Exploratory endpoint

Adverse cardiovascular events



Cardiovascular TEAEs

Safety population^{1,2}

Placebo

N = 778

Inclisiran

N = 781

Pre-specified exploratory CV endpoint³

Cardiovascular death

Fatal or non-fatal MI or stroke⁴

79 (10.2%)

5 (0.6%)

26 (3.3%)

58 (7.4%)

7 (0.9%)

32 (4.1%)

1. Safety population includes all patients who received at least 1 dose of study medication 2. Patients may be counted in more than one category

3. MedDRA-defined CV basket of non-adjudicated terms cardiac death, and any signs or symptoms of cardiac arrest, non-fatal MI and/or stroke 4. Post hoc analysis 21



Efficacy

- ORION-10 met all primary and secondary endpoints
- Inclisiran reduced the primary LDL-C endpoint
 - At 17 months by 58% (observed values) and 52% (imputed)
 - From month 3 to 18 by 56% (observed) and 54% (imputed)

Safety and tolerability

- Inclisiran safety profile was similar to placebo
- No adverse changes in laboratory markers
- Injection site events on inclisiran 2.6% - predominantly mild and none persistent
 - Numerically lower with prefilled syringe than with vial and syringe
- Exploratory basket of CV events numerically less frequent on inclisiran than placebo



ORION-9

Professor Frederick Raal
University of the Witwatersrand,
Johannesburg, South Africa

ORION-9: Background and rationale

HeFH highly prevalent and clinically challenging



A genetic disorder affecting 1 in 250 or ~30 million people worldwide¹

- Life-long cumulative exposure to highly elevated LDL-C, starting at birth
- Drives early onset, accelerated atherosclerotic cardiovascular disease
- Over 90% not identified or properly diagnosed

LDL receptor gene mutations account for >90% cases²

- APOB (5%) and PCSK9 (<2%) mutations account for most other cases
- Monogenic mutation not identified in up to 30% of subjects with a clinical diagnosis³

Management is primary prevention of ASCVD through LDL-C lowering therapy^{4,5,6}

- High intensity statins \pm ezetimibe \pm monoclonal antibodies against PCSK9

1. Nordestgaard et al. Eur Heart J 2013;34:3478-3490.
2. Berberich and Hegele. Nat Rev Cardiol 2019;16:9-20
3. Talmud et al. Lancet 2013;381:1293-301

4. Defesche et al. Nature Reviews 2017;3:17093 doi:10.1038/nrdp.2017.93
5. Raal et al. Lancet 2015;385:331-340
6. Kastelein et al. J Clin Lipidol 2017;11:195-203



Study endpoints

1. Effectiveness

Co-primary

- Percent LDL-C change vs. placebo
 - At day 510
 - Average over days 90 – 540

Secondary

- LDL-C change over time
- Changes in PCSK9 and other lipids

2. Safety and tolerability

Treatment emergent adverse events
Laboratory parameters

3. Exploratory

Treatment response by FH genotype



Inclusion criteria

Age \geq 18 years

HeFH diagnosed by genetic testing and/or Simon Broome criteria¹

LDL-C \geq 100 mg/dL (2.6 mmol/L)

Stable on a low-fat diet

Maximally tolerated statin doses

Ezetimibe allowed

Informed consent

Exclusion criteria

Prior (90d) or planned use of PCSK9 mAbs

MACE within 3 months of randomization

NYHA class III-IV HF — or LVEF 30%

Uncontrolled severe hypertension

Severe concomitant non CV disease

Fasting TG $>$ 400 mg/mL (4.52 mmol/L)

Pregnant, nursing or without contraception

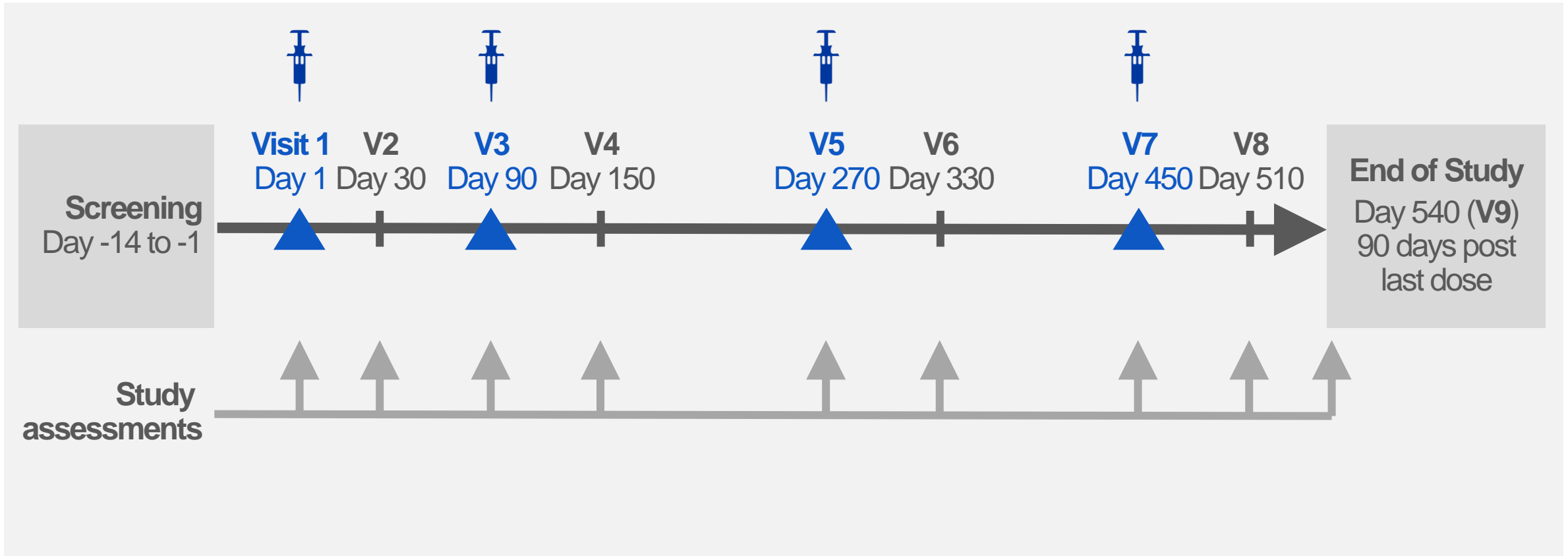
1. BMJ. 1991; 303: 893–896.

ORION-9: Study design

Eighteen months treatment and observation



Randomized 1:1 inclisiran 300 mg vs. placebo – with maximally tolerated statins

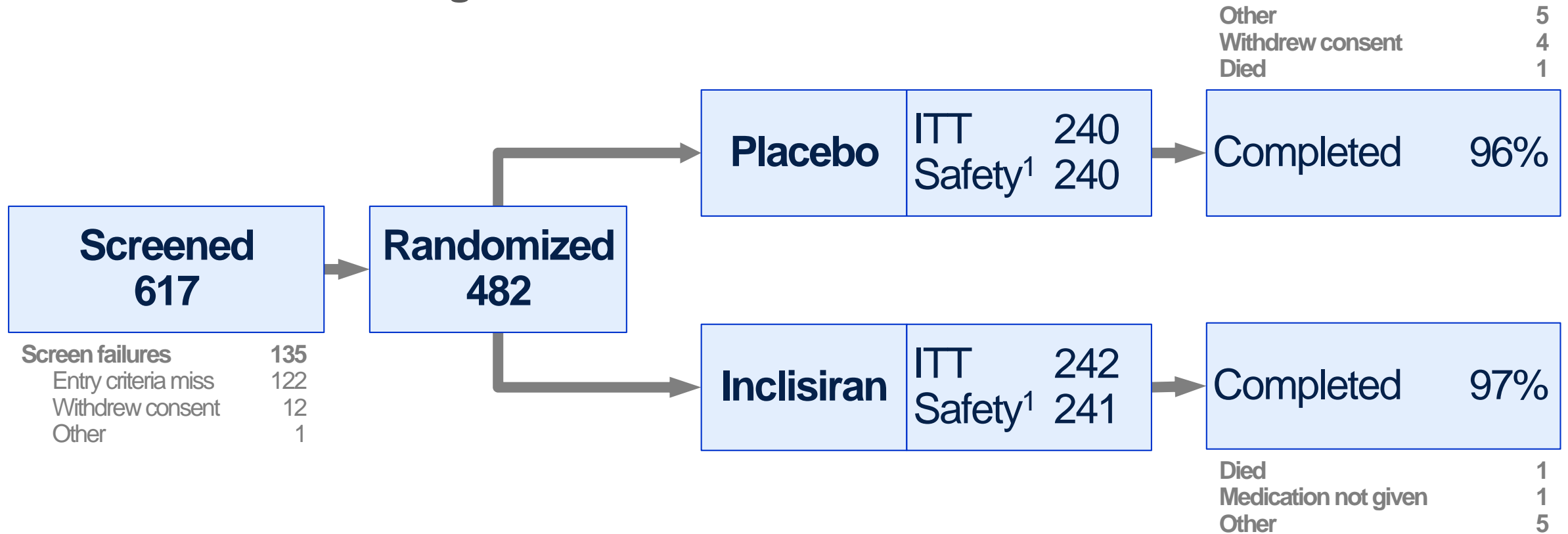


ORION-9: Patient disposition

High proportion of patients completed 18 month study



Abbreviated consort diagram



1. Safety population comprises any subject given any study medication



| Patient characteristic | Placebo | Inclisiran |
|---|-----------------|-----------------|
| ITT population ¹ | N = 240 | N = 242 |
| Age median (IQR) – years | 56 (47, 63) | 56 (46, 64) |
| Female gender | 125 (52%) | 130 (54%) |
| Atherosclerotic cardiovascular disease | 73 (30%) | 59 (24%) |
| Lipid management treatment | | |
| Statins | 217 (90%) | 219 (91%) |
| Of which high intensity statins given | 171 (79%) | 185 (84%) |
| Ezetimibe use | 135 (56%) | 120 (50%) |
| Baseline LDL-C mg/dL (±SD)² | 155 (58) | 151 (50) |

1. All patients who were randomized, analyzed according to randomization 2. SD is standard deviation



ORION-9

Efficacy results



| Treatment group | N (ITT) | Percent change LDL-C | | | |
|--|---------|----------------------|----------------------|----------------------------|----------------------|
| | | Mean at day 510 | | Time-averaged day 90 - 540 | |
| | | Observed | Imputed ¹ | Observed | Imputed ² |
| Placebo | 240 | + 8 | + 8 | + 6 | + 6 |
| Inclisiran | 242 | - 41 | - 40 | - 39 | - 38 |
| Difference (1^o endpoint) | | - 50% | - 48% | - 45% | - 44% |
| P-value | | <0.0001 | | <0.0001 | |

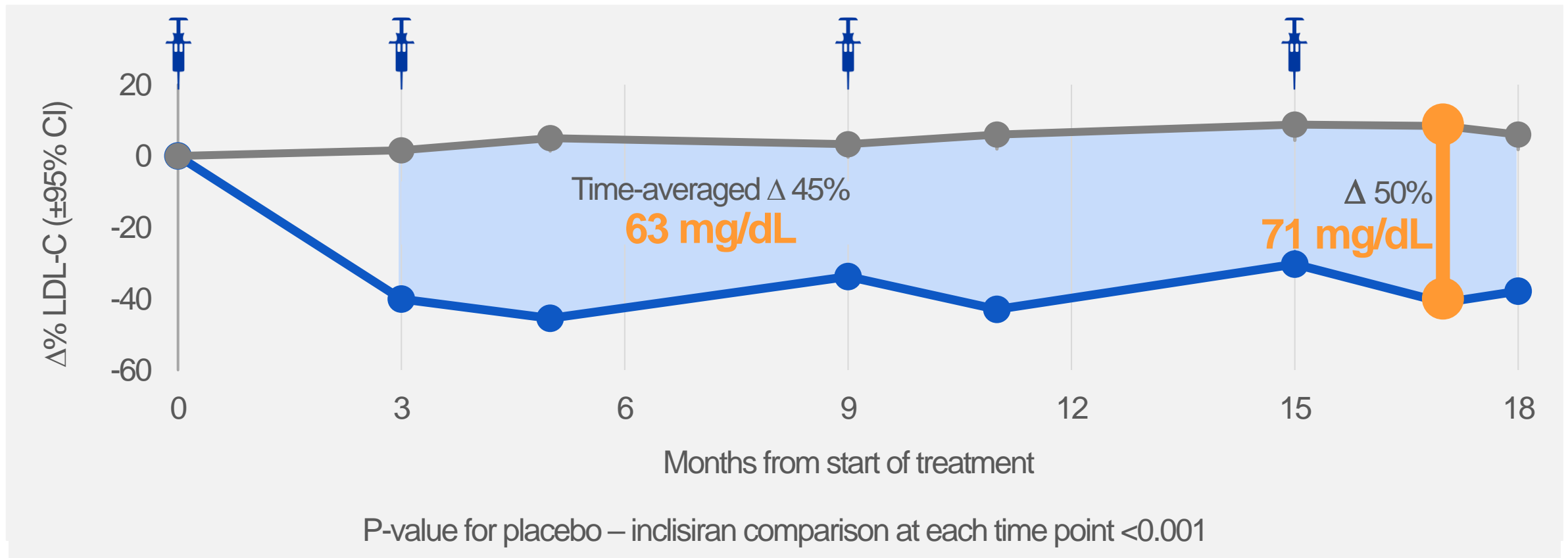
1. A wash-out model was used to account for missing data
 2. A pattern mixed model was used to account for missing data

ORION-9: Efficacy

Durable and potent effect over 18 months



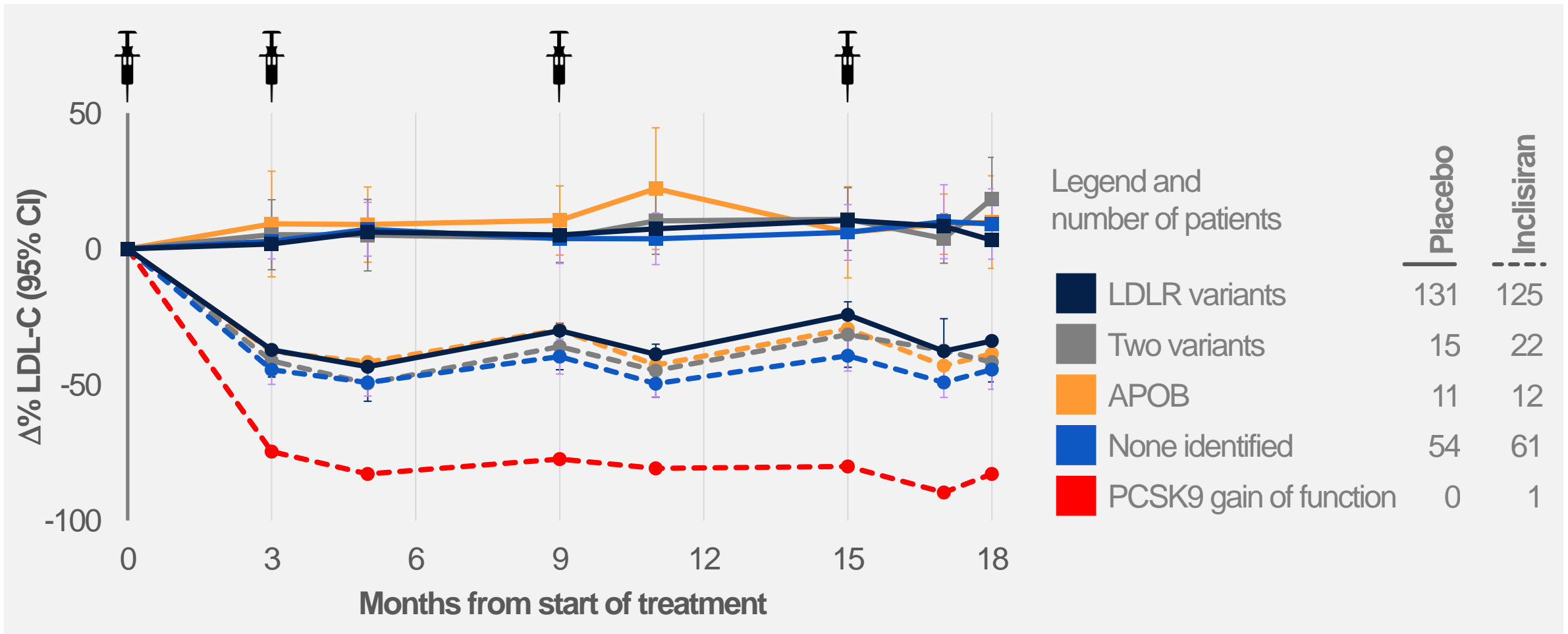
Percent and absolute change in LDL-C over time – observed values in ITT patients



1. All 95% confidence intervals are less than $\pm 2\%$ and therefore are not visible outside data points

ORION-9: Efficacy

Change in LDL-C by genetic variants





ORION-9

Safety results

ORION-9: Safety and tolerability

Safety profile similar to placebo



| Treatment emergent adverse event (TEAE) Safety population ¹ – AEs in ≥5% patients | Placebo N = 240 | Inclisiran N = 241 |
|---|--------------------|-----------------------|
| Patients with at least one TEAE | 172 (72%) | 185 (77%) |
| Nasopharyngitis | 20 (8%) | 28 (12%) |
| Influenza | 21 (9%) | 13 (5%) |
| Upper respiratory tract infection | 16 (7%) | 16 (7%) |
| Back pain | 10 (4%) | 17 (7%) |
| Gastroenteritis | 6 (3%) | 11 (5%) |

1. Safety population includes all patients who received at least 1 dose of study medication
2. Other TEAEs reported with lower frequencies than 5% in any group had no clinically meaningful differences

AEs at injection site mostly mild and all transient



| TEAEs at injection site Safety population ¹ | Placebo N = 240 | Inclisiran N = 241 | Δ |
|---|--------------------|-----------------------|--------------|
| Protocol-defined event | 1 (0.4%) | 33 (13.7%) | 13.3% |
| (Reaction, erythema, rash, pruritus, hypersensitivity) | | | |
| Mild | 1 (0.4%) | 29 (12.0%) | 11.6% |
| Moderate | 0 | 4 (1.7%) | 1.7% |
| Severe | 0 | 0 | |
| Persistent | 0 | 0 | |

1. Safety population includes all patients who received at least 1 dose of study medication

ORION-9: Safety and tolerability

No evidence of liver, kidney, muscle or platelet toxicity



| Laboratory tests | | Placebo | | Inclisiran | |
|----------------------------------|---------------------------------------|---------|--------|------------|--------|
| Safety population ^{1,2} | | N = 240 | | N = 241 | |
| Liver function | ALT >3x ULN | 1 | (0.4%) | 3 | (1.2%) |
| | AST >3x ULN | 1 | (0.4%) | 2 | (0.8%) |
| | ALP >2x ULN | 0 | | 2 | (0.8%) |
| | Bilirubin >2x ULN ³ | 3 | (1.2%) | 4 | (1.7%) |
| Kidney function | Creatinine >2 mg/dL | 1 | (0.4%) | 1 | (0.4%) |
| Muscle | CK >5x ULN | 5 | (2.1%) | 4 | (1.7%) |
| Hematology | Platelet count <75x10 ⁹ /L | 1 | (0.4%) | 0 | |

1. Safety population includes all patients who received at least 1 dose of study medication 2. Patients may be counted in more than one category
 3. No cases met Hy's Law

ORION-9: Safety and tolerability

No difference in serious adverse events



| Serious TEAEs | Placebo | | Inclisiran | |
|--|----------------|----------------|-------------------|---------------|
| Safety population ^{1,2} | N = 240 | | N = 241 | |
| Patients with at least one serious TEAE | 33 | (13.8%) | 18 | (7.5%) |
| All cause death | 1 | (0.4%) | 1 | (0.4%) |
| Cardiovascular | 0 | | 1 | (0.4%) |
| Cancer | 0 | | 0 | |
| New, worsening or recurrent malignancy | 3 | (1.2%) | 2 | (0.8%) |
| Pre-specified exploratory CV endpoint³ | 10 | (4.2%) | 10 | (4.2%) |

1. Safety population includes all patients who received at least 1 dose of study medication 2. Patients may be counted in more than one category
 3. MedDRA-defined CV basket of non-adjudicated terms cardiac death, and any signs or symptoms of cardiac arrest, non-fatal MI and/or stroke



Well-powered 18 month double-blind randomized placebo controlled HeFH trial

ORION-9 met all primary and secondary efficacy endpoints

- 71 mg/dL (50%) observed LDL-C lowering at day 510
- 63 mg/dL (45%) observed time-adjusted LDL-C lowering day 90-540
- On top of statins (>90%) and ezetimibe (>50%)
- Robust reduction in LDL-C with all underlying FH genotypes

Safety profile of inclisiran was similar to placebo in a high-risk population

- Adverse event incidence and laboratory values not different
- Injection site events were ~13% higher on inclisiran – mostly mild and all transient

Inclisiran shows potential to address the unmet need of high risk HeFH patients



ORION Phase 3 Program - Clinical Perspective

John Kastelein, M.D., Ph.D.
Emeritus Professor of Medicine
University of Amsterdam

ORION-10

Scott Wright et al.
AHA 2019

ASCVD

N = 1,561 (ITT)
LDL-C = 105 mg/dL

ORION-11

Kosh Ray et al.
ESC 2019

ASCVD
Risk equivalents (13%)

N = 1,617 (ITT)
LDL-C = 106 mg/dL

ORION-10+11

Combined
data

ASCVD
Risk equivalents (6%)

N = 3,178 (ITT)
LDL-C = 105 mg/dL

ORION-10 & 11

Safety results

ORION-10+11 pooled data: Safety and tolerability of inclisiran

Injection site AEs infrequent, mostly mild and transient



| Injection site TEAEs | Placebo | | Inclisiran | | Difference |
|---|-----------|----------------|------------|----------------|--------------|
| Safety population ¹ | N = 1,582 | | N = 1,592 | | |
| Protocol-defined event | 11 | (0.70%) | 58 | (3.64%) | 2.95% |
| (Skin reaction, erythema, rash, pruritus, hypersensitivity) | | | | | |
| Mild | 10 | (0.63%) | 36 | (2.26%) | 1.63% |
| Moderate | 1 | (0.06%) | 22 | (1.38%) | 1.32% |
| Severe | 0 | () | 0 | () | |
| Persistent | 0 | () | 0 | () | |

1. Safety population includes all patients who received at least 1 dose of study medication

ORION-10+11 pooled data: Safety and tolerability of inclisiran

No evidence of liver, kidney, muscle or platelet toxicity



Laboratory tests

Safety population¹

| | | Placebo | | Inclisiran | |
|-----------------|---------------------------------------|-----------|---------|------------|---------|
| | | N = 1,582 | | N = 1,592 | |
| Liver function | ALT >3x ULN | 6 | (0.38%) | 6 | (0.38%) |
| | AST >3x ULN | 9 | (0.57%) | 6 | (0.38%) |
| | ALP >2x ULN | 5 | (0.32%) | 6 | (0.38%) |
| | Bilirubin >2x ULN ² | 11 | (0.70%) | 10 | (0.63%) |
| Kidney function | Creatinine >2 mg/dL | 41 | (2.59%) | 35 | (2.20%) |
| Muscle | CK >5x ULN | 17 | (1.07%) | 20 | (1.26%) |
| Hematology | Platelet count <75x10 ⁹ /L | 1 | (0.06%) | 1 | (0.06%) |

1. Safety population includes all patients who received at least 1 dose of study medication and individual patients may be counted in more than one category

2. No cases met Hy's Law

ORION-10+11 pooled data: Safety and tolerability of inclisiran

No difference in serious adverse events



Serious treatment emergent adverse events

Safety population^{1,2}

Placebo

N = 1,582

Inclisiran

N = 1,592

Patients with at least one serious TEAE

386 (24.4%)

356 (22.4%)

All cause death

26 (1.6%)

26 (1.6%)

Cardiovascular

15 (1.0%)

16 (1.0%)

Cancer

6 (0.4%)

4 (0.3%)

New, worsening or recurrent malignancy

46 (2.9%)

42 (2.6%)

1. Safety population includes all patients who received at least 1 dose of study medication and individual patients may be counted in more than one category

ORION-10+11 pooled data: Exploratory endpoint

Adverse cardiovascular events



| Cardiovascular TEAEs Safety population ^{1,2} | Placebo N = 1,582 | Inclisiran N = 1,592 | Risk ratio | 95% CI |
|--|----------------------|-------------------------|-------------|--------------------|
| Pre-specified exploratory cardiovascular endpoint³ | 162 (10.2%) | 121 (7.6%) | 0.74 | 0.59 - 0.93 |
| Fatal and nonfatal MI & stroke ⁴ | 56 (3.5%) | 44 (2.8%) | 0.78 | 0.53 – 1.15 |

1. Safety population includes all patients who received at least 1 dose of study medication 2. Patients may be counted in more than one category 3. MedDRA-defined cardiovascular basket of non-adjudicated terms including those classified within cardiac death, and any signs or symptoms of cardiac arrest, non-fatal MI and/or stroke 4. Post hoc analysis of non-adjudicated endpoints similar to those being used in ORION-4 e.g. MI, acute MI, ischemic stroke, CVA, cerebral infarct, hemorrhagic stroke.



ORION-10 & 11

Efficacy results

Potent, durable, consistent lowering of LDL-C



| Treatment group | N (ITT) | Mean observed percent change in LDL-C at day 510 |
|--|---------|--|
| Placebo | 1,587 | + 3 |
| Inclisiran | 1,591 | - 53 |
| Difference (1^o endpoint) | | - 56 |
| P-value | | <0.00001 |

ORION-10+11 pooled data: Efficacy

Getting high-risk patients to AHA-recommended goals



Among 1,591 patients randomized to inclisiran

**<70 mg/dL LDL-C
threshold**

>90%

**≥50% LDL-C
lowering**

87%

1. Pre-specified endpoint: Percentage of patient reaching LDL-C level at any post-baseline visit
2. Pre-specified endpoint: Percent of patients reaching LDL-C level ≥50% reduction from baseline at any visit



Using phase II – III data to predict CV outcomes

| | Phase II data model | ORION 10-11 | ORION 4 |
|--|------------------------|--------------------|---|
| Baseline LDL-C (mg/dL) | 112 | 105 | ≥100 est. |
| LDL-C lowering effects | Predicted | Observed | 15,000 patients 5 year follow-up |
| 1 ^o endpoint: day 510 % LDL-C reduction | 54% | 56% | |
| Time-averaged % LDL-C reduction | 51% | 54% | |
| LDL-C reduction (mg/dL) | 57 – 60 | 53 – 57 | |
| Computed 5 year MACE RRR^{1,2} | 0.67 – 0.69 | 0.68 – 0.69 | ~0.70 est. |

1. MACE relative risk reduction estimate assumes 50% of effect year-1; 100% of effect thereafter

2. Based on Cholesterol Treatment Trialists' (CTT) Collaboration (Baigent et al, 2005)



Highest risk hypercholesterolemia population not at goal

(Millions of patients)



| | US¹ | EU5² | Japan³ | China⁴ | Total |
|------------------------------------|-----------------------|------------------------|--------------------------|--------------------------|----------------------|
| FH or ASCVD | 29.1 | 19.7 | 10.3 | 54.4 | 113.5 |
| Treated with oral LLTs | 22.0 | 12.2 | 4.7 | 20.4 | 59.3 |
| Failing to reach LDL-C goal | 15.6 (71%) | 9.5 (79%) | 2.4 (51%) | 13.7 (67%) | 41.2 (70%) |

1. IQVIA LAAD 2018 data

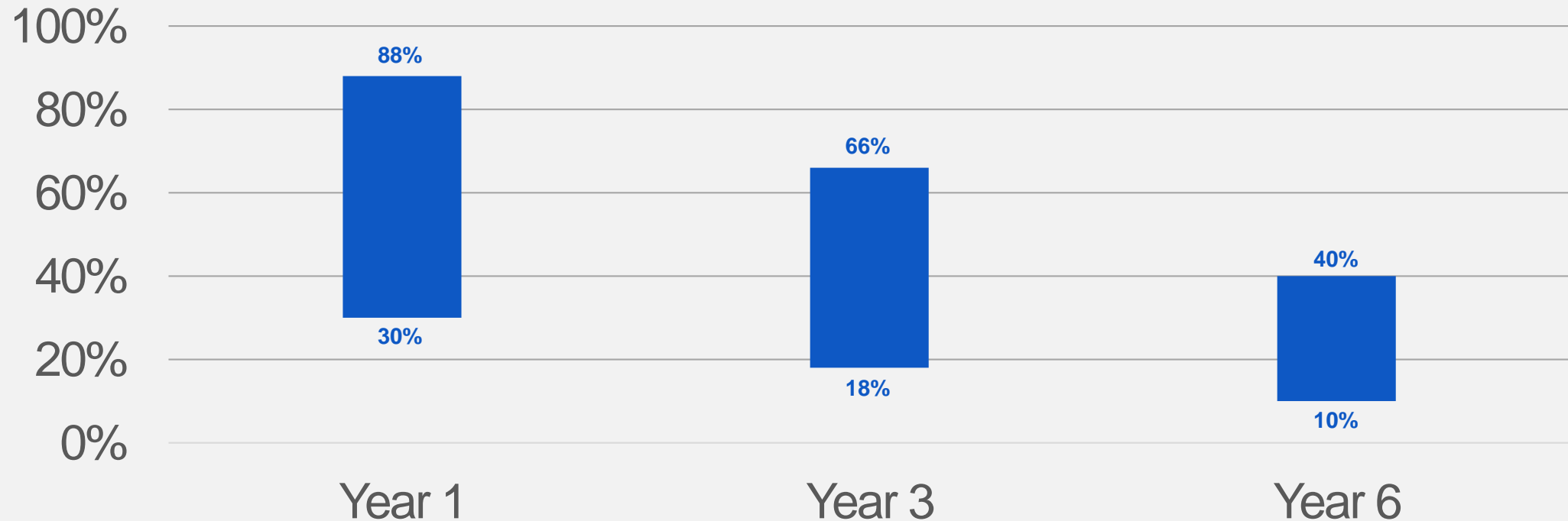
2. ESC CVD statistics 2017; Steel et al. BMI 2017;7(2):e013255; Maz et al. atherosclerosis 2018;268:99-107; Geller et al. EHJ 2007;28:3051-58; Ferrieres et al. poster in ESC 2015; Khunti K, Danese MD, Kulikova L, et al. JAMA Netw Open. 2018;1(8):e185554; Sierra et al. Adv Ther 2015;32:944-961; Arca A et al. Atherosclerosis 2018;271:120-127; Teramoto T et al. Atherosclerosis 2016;24:8e254;

3. Nagar, et al. 2017; Circ J doi:10.1253/circj.CJ-17-0811

4. Danese et al. NHANES database, Ann Int Med 2013, Saurabh P. Nagare et al 2018, expert interviews

Adherence in 22 statin data sets

Range of values reported



Potential implications

The opportunity of patient contact



Ninety percent US ASCVD patients visit an HCP at least twice a year

| Place of visits | ASCVD with diabetes | ASCVD without diabetes |
|-------------------------|------------------------|---------------------------|
| Clinic or health center | 11% | 11% |
| Doctor's office HMO | 85% | 85% |
| Other (e.g. OPD) | 4% | 4% |
| Number of visits | | |
| None | 3% | 4% |
| 2 or more | 92% | 88% |

Source: 1. Zhang S et al, AMCP, April 2018



Summary

Mark Timney
CEO

The Medicines Company

Conclusions and implications

Inclisiran is a potential game-changer in treatment of CVD

- **Inclisiran achieved durable and potent LDL-C reductions across Phase 3 program**
 - Unique co-primary endpoints demonstrate cumulative impact on LDL-C
 - Highly specific siRNA mechanism enables cumulative lowering of LDL-C
 - Twice-yearly dosing ideally suited to address cumulative exposure to LDL-C
- **Excellent safety profile in high-risk CVD populations**
 - Overall AE profiles similar between the placebo & inclisiran-treated groups
 - No treatment-related hepatic or renal abnormalities
- **Inclisiran potentially offers fundamentally different approach to current options**
 - Administration by HCP coincides with typical six-monthly patient visits
 - Helps clinicians get LDL low and keep it there over sustained period
 - Consideration of patient preference and improved adherence

A 3D medical illustration of a blood vessel. The vessel lumen is on the right, containing a large, yellowish, irregular plaque. Numerous red blood cells are shown flowing through the vessel, some clustered near the plaque. The vessel wall is a reddish-brown color. A dark, semi-transparent rectangular overlay covers the left side of the image, with the text 'Q&A' in white. The overall lighting is warm, with a reddish-orange hue.

Q&A



The
Medicines
Company

ORION-9 & 10 Investor Conference Call

American Heart Association
Philadelphia • 18 Nov 2019